



## AKSHAY SAHU

Senior Area Collateral Manager  
Bajaj Housing Finance Limited

[LinkedIn](#)

Email

akshaymygcet@gmail.com

Phone

+91 7042595621

Location  
Gurgaon, India

## About Me

### Professional Objective

Self-motivated person with a flexible and positive attitude, aiming to learn and gain experience in a progressive organization. Looking for challenging and exciting opportunities that call upon my abilities and give a considerable degree of independence and responsibility.

### Career Synopsis

- A result-oriented professional with 10+ years of experience in Retail Valuation, APF, CRFG and Collateral Management.
- An effective communicator with technical, reasoning and analytical skills.
- Ability to support and sustain a positive work environment that fosters team performance with strong communications and relationship management skills.

Age

33 Years

Nationality

Indian

DOB

11 June 1992

Status

Married

## What I Do

Collateral Management

Technical Due Diligence

Team Leadership

Process Optimization

Property Valuation

Learning & Development

## Resume

### Senior Area Collateral Manager

Bajaj Housing Finance Limited

April 2023 – Present

- Ensure adherence to regulatory standards and company risk guidelines.
- Review, approve, and guide on high-value property technical reports.
- Coordinate with empanelled technical agencies, surveyors, and valuers pan-India.
- Lead and mentor zonal/regional technical managers across India.
- Monitor productivity, quality, and TATs of the technical team.

- Empanel and audit third-party technical valuers.
- Ensure cost-effective and quality technical assessments.
- Identify and mitigate risks related to property, construction quality, legal disputes, and structural stability.
- Work with credit and legal teams to address discrepancies.
- Leverage digital tools for report automation, GIS integration, and risk flagging.
- Conduct periodic training for field teams on construction quality checks and technical norms.
- Coordinate with government authorities for land, layout, and zoning compliances.
- Ensure compliance with RERA and local construction norms.

### **Technical Manager**

**ICICI Bank**

Sep 2015 - March 2023

- Ensuring compliance with technical norms or the area in line with those set out as per the process.
- Technical due diligence of property to be funded or mortgaged.
- Checking and validating valuation report given by valuation agencies.
- Timely collection and updating the amendments in development control regulations affecting real estate sector.
- Coordination with Vendor's, Government Bodies/Authorities and other stakeholders.
- Maintaining monthly APF MIS.
- Monthly agency billing & agency feedback.
- Creation of New and Subsequent Construction Funding Report.
- Handling all products (I.E. BLG, SMEAG, RIBG, HL, NON-HL, Educational Loan, etc.).
- Regular Site Visit for Retail and APF cases.
- Handling location Gurgaon, Rewari, Bhiwandi, Sohna, Farukh Nagar and spoke locations.
- Maintain MIS for blacklisted and caution developer.
- Work on productivity (i.e. TAT, Lat-Long and Quality, etc.).
- Agency report audit.
- Focus to give valuation of property with required documents.
- Resolving document query with engaging sales team, applicant and market feedback.
- Empanelment of new vendors for spoke location.
- Taking interviews for Technical Admin & Technical Officer profile.
- Create healthy environment between sales team & Technical team.
- Participate in creation of software testing of PAS & Ilens portal.
- Conducting training sessions for new joined employees.
- Handling Gurgaon hub with total manpower of 6 technical officers, 4 Technical Admin and 15 Vendors.
- Handling monthly average 1200 cases including APF & Retail.

**Site Engineer**  
**A&T Engineering Pvt Ltd**  
Jun 2015 - Aug 2015

- Construction, handling and installation of Re-Wall in project named as Pioneer Park, Sector-62, Gurugram.
- Preparation of drawing, reports and specification.
- Maintain Daily Project Report.
- Analysis, review and implementation of designed plan and drawing.
- Production of good quality of Re-Wall by all safety check.

## Education

**B. Tech in Civil Engineering**  
**Galgotia College of Engineering and Technology, Greater Noida**  
2010-2014 **70.36%**

**12th in Mathematics**  
**Pt. Raghunath Prashad Mishr Inter College, Kanpur**  
2007-2009 **78.80%**

**10th in Mathematics**  
**Krishna Devi Public Inter College, Kanpur**  
2006-2007 **68.16%**

## Skills

### Management Skills



### Technical Skills



## Soft Skills



## Achievements

10+

Years of  
Experience

10000+

Cases  
Handled

25+

Team Members  
Led

50+

Training  
Sessions



Winner in College Cricket Tournament



Consistent performer in monthly BSC list PAN India



Rising Superstar award received by  
M. S. Dhoni



Promoted by maintaining all  
organizational requirements



Received the Hom Award for  
outstanding contributions and  
excellence in performance.



Honoured with the Champion Award  
for transformative leadership and  
exceptional achievements.

## Get In Touch

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Gurgaon, India